



WINNING with the STATE

Business Forum 2013 Providing Tools For Opportunities

WHEN

Monday, June 3, 2013
9:00 A.M. – 3:00 P.M.

WHAT

Collaboration between state agencies.

WHERE

MALCOLM X COLLEGE
Cultural Center
1900 W Van Buren St., Chicago, IL 60612
(Free Parking in Jackson Parking Lot)



To register, visit <http://goo.gl/OUmwT> or contact Lakeisha.Purchase@Illinois.gov

All small and minority businesses are welcome!

State Agencies Present



Thanks for participating at today's event! Please stay tuned for future "Winning with the State Business Forums."

Overall Program			
Registration	08:30am-09:00am	Entrance	1st Floor
Breakout Session 1	09:00am-09:45am	Classrooms	2nd Floor
Refreshments & Exhibitors	09:45am-10:00am	Student Union	
Breakout Session 2	10:00am-10:45am	Classrooms	
Refreshments & Exhibitors	10:45am-11:00am	Student Union	
Keynote Address		Cafeteria	
IDOT Secretary Ann L. Schneider			
IFA Director Christopher B. Meister			
DCEO Acting Director Adam Pollet			
ISTHA Chief of Staff, Mike Stone			
CDB Executive Director Jim Underwood			
CMS Director Malcolm E. Weems			
Introductions by Kacy Bassett			
Lunch Break & Exhibitors	noon-01:00pm	Cafeteria	2nd Floor
Breakout Session 3	01:00pm-01:45pm	Classrooms	
Refreshments & Exhibitors	01:45pm-02:00pm	Student Union	
Breakout Session 4	02:00pm-02:45pm	Classrooms	
Exhibitors	02:45pm-03:00pm	Student Union	

Breakout Sessions						
9:00 - 9:45 AM	Classroom # 2205	Classroom # 2616		Classroom # 2535	Classroom # 2408	Classroom # 2215
	Doing Business with CREATE	States Contract Bidding Process		Building Business Capacity Thru Alliances	US DOT Short Term Lending Program	Advantage IL / Invest IL Venture Fund
	Joe Shacter/William Thompson	Norma Sutton		Theo Joyner/Lance Foster	Roberto Escalante	Art Williams
	IDOT	CMS		IDOT	USDOT	DCEO
9:45 - 10:00 AM	Break / Exhibitor					
10:00 - 10:45 AM	Classroom # 2205	Classroom # 2616	Classroom # 2505	Classroom # 2535	Classroom # 2408	Classroom # 2215
	Prime Contractor Prequal.	BEP Certification	How to do Business with Tollway	Northern Illinois Upcoming IDOT Projects	Small Contractor Bridge & Chicago Comm. Loan Fund	Doing Business with Capital Development Board
	Mike Copp	Carlos Gutierrez	P. Kovacs/J. Donato/G. Giraldo	John Fortmann/Paul Loete	Sohair Omar/Robert Rose	D. Broughton/R. Wright/J. Martinez
	IDOT	CMS	ISTHA	IDOT	IFA	CDB
10:45 - 11:00 AM	Break / Exhibitor					
11:00 - 11:45 AM	Keynote Address					
12:00 - 01:00 PM	Lunch and Exhibitors					
01:00 - 01:45 PM	Classroom # 2205	Classroom # 2616	Classroom # 2505	Classroom # 2535	Classroom # 2408	Classroom # 2215
	Electronic Bidding	States Contract Bidding Process	How to do Business with Tollway	Doing Business with IDOT as a Consultant	Illinois Clean Water Initiative	Procurement Tech Assistance Centers
	Jim Layden	Norma Sutton	P. Kovacs/J. Donato/G. Giraldo	John Fortmann	Art Moore	Sheri Ericson
	IDOT	CMS	ISTHA	IDOT	IEPA	DCEO
01:45 - 02:00 PM	Break / Exhibitor					
02:00 - 02:45 PM	Classroom # 2205	Classroom # 2616		Classroom # 2535	Classroom # 2408	
	Getting Paid	BEP Certification		Truck Monitoring	US DOT Short Term Lending Program	
	Jim Sterr	Carlos Gutierrez		Ronald Brown	Roberto Escalante	
	IDOT	CMS		IDOT	USDOT	

Breakout Descriptions	
Agency	Session
CDB	Doing Business with Capital Development Board - Learn about Capital Development Boards Prequalification, Contracts, Construction Delivery Methods and MBE/FBE requirement processes.
CMS	States Contract Bidding Process - Business owners will learn about registering for bid notifications and board of elections, Invitations for Bids (IFB), forms, Request for Proposals (RFP), current contract opportunities, how to compete for State contracting and the process for prompt vendor payment
CMS	BEP Certification - Minorities, women, and person(s) with disabilities small business owners will learn about the requirements and qualifications on how to get certified to do business with the State. Certification with the State opens doors to opportunity with other public and private buyers who are looking for partnerships with diverse suppliers.
DCEO	Advantage IL / Invest IL Venture Fund - Invest Illinois Venture Fund Program (IIVF) is a new venture capital program to support young, innovative companies in our state that show high growth potential and is a part of a suite of capital access and credit investment programs available through Advantage Illinois. Presentation and discussion will cover how the Advantage Illinois/IIVF program can assist your business.
DCEO	Procurement Tech Assistance Centers - The Illinois Procurement Technical Assistance Centers (PTAC) assist existing businesses with selling their products/services to federal, state and local government agencies, in addition to providing assistance with minority and women business certification applications. Presentation and discussion will cover how the PTAC program can assist your business.
IDOT	Doing Business with Create - An overview of the Chicago Region Environmental and Transportation Efficiency Program (CREATE) Program add a preview of future CREATE projects.
IDOT	Building Business Capacity through Alliances - To compete effectively in today’s marketplace DBEs must focus on capacity building. This workshop will discuss various teaming strategies; the components of a joint venture agreement; and, evaluating a teaming partner.
IDOT	Prime Contractor Prequal - This presentation will detail the prime contractor prequalification process and the Authorization to Bid process. Heavy and Highway Contractors and Bridge Contractors that are interested in bidding on Department advertised projects or local agency projects are encouraged to attend this session.
IDOT	Northern Illinois Upcoming IDOT Projects - This presentation will provide information regarding upcoming IDOT projects in IDOT Districts One, Two and Three.
IDOT	Electronic Bidding - Electronic Bidding is coming soon to the Illinois Department of Transportation. Attend this workshop to find out more information regarding the process, how the bidding will function and other great pieces of information to ensure you are ready to utilize this new process!
IDOT	Doing Business with IDOT as a Consultant - This presentation will detail the consultant prequalification process with the Illinois Department of Transportation. This will assist consultant firms in understanding the requirements and processes needed to submit statements of interest as a consultant.
IDOT	Getting Paid - To compete effectively in today’s marketplace DBEs must focus on capacity building. This workshop will discuss various teaming strategies; the components of a joint venture agreement; and, evaluating a teaming partner.
IDOT	Truck Monitoring - This presentation will provide information regarding truck monitoring, documentation as it relates to the DBE Special Provision as well as federal guidelines and regulations governing payroll reporting.
IEPA	Illinois Clean Water Initiative - The Illinois EPA in collaboration with the Illinois Finance Authority is proposing additional infrastructure projects to help municipalities with financing for needed infrastructure improvements. Clean Water Initiative projects will provide thousands of jobs for such trades as pipefitters, plumbers, engineers, carpenters and electricians.
IFA	Small Contractor Bridge & Chicago Comm. Loan Fund - Small Contractor Bridge is a new program designed to help emerging businesses, including disadvantaged, minority- and women-owned businesses, access working capital to obtain surety bonding and compete for public works projects in Illinois. Participants will learn how the Small Contractor Bridge Program works, who is eligible and how to apply.
ISTHA	How to do Business with Tollway - The Illinois Tollway is providing opportunities for large, small and diverse companies across the state. This presentation will highlight procurement opportunities and offer step-by-step guidelines on how to do business with the Illinois Tollway. There is a variety of opportunities in 2013, to include goods, services, engineering and construction. In addition, the Illinois Tollway’s Diversity Program seeks to increase access to economic opportunities for disadvantaged, minority and women-owned businesses (D/M/WBE), as well as under-employed individuals. Learn more about how you can participate in the Tollway’s customized DBE program, unbundled opportunities, unique bid incentive/hiring program, Mentor/Protégé program, extensive outreach and networking events.
USDOT	US DOT Short Term Lending Program - This presentation will discuss the US Department of Transportation’s Short Term Lending Program. Participants will learn information regarding the eligibility process for participants, documentation requirements, and how to apply on this asset based lending program. Those who are interested in seeking working capital on federally funded infrastructure/transportation related projects should attend this session. We will also share some brief information on other USDOT programs and services.